

Small Business Professional Services Company

Introduction

This case study of a small business professional services company is based on a May 2018 survey of BitTitan customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



“Doing Exchange to Office 365 migrations is a snap to set up, run and monitor. It’s saved us countless hours over PST/IMAP migrations!”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select BitTitan:

- Challenges faced before implementing MigrationWiz:
 - The high cost of configuring and managing migration projects
 - Slow migration project times
 - Manual processes causing errors and inconsistent results
 - Low customer satisfaction
- Identified project complexity as the biggest pain point when performing any migration.

Use Case

The key features and functionalities of BitTitan that the surveyed company uses:

- Workloads migrated with MigrationWiz:
 - Mail
- Migrates less than 100 Users on average with each MigrationWiz project.

Results

The surveyed company achieved the following results with BitTitan:

- Migration projects have increased in efficiency by more than 50% since using MigrationWiz.
- Key reasons for purchasing MigrationWiz:
 - 100% SaaS
 - Security
 - Cost-savings
 - Speed of migrations
 - BitTitan technical support
- MigrationWiz increased their cost-savings by a factor of six.
- Since they began using MigrationWiz for their customers' migration projects, they have saved both time and money.

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Small Business

Industry:
Professional Services

About BitTitan

Our industry-leading SaaS solution enables IT service providers to migrate email and multi-workloads from a wide variety of Sources and Destinations.

Learn More:

[BitTitan](#)