BitTitan

Customer Stories
Agrei Consulting Onboards 30,000+ Users to Office 365

Overview

Agrei Consulting prides itself in bridging the gap between business needs and technical implementations for projects that range from data migrations, to IT consulting, to managed services. Agrei Consulting used BitTitan to migrate 40,000 mailboxes from Google for its global conglomerate client—and successfully accelerated anticipated project timelines, "thrilled" executives and delighted end-users with a smooth transition to Office 365.

Challenge

Agrei Consulting came into the migration project with a directive to migrate a number of subsidiaries across more than a half dozen mail platforms within six months. The subsidiaries used a wide variety of email systems, including Exchange on-prem, Lotus, Google, hosted Exchange, Zimbra, among others. One subsidiary had all its 40,000 mailboxes on Google.

Because Agrei had come to the project when it was already in progress, timelines were condensed, and these Google users needed to migrate within a month. As with any large-scale migration, Agrei and their client was concerned about support calls and training that would immediately follow. Heskiel had many concerns going into the project.

"How do you make it happen over four weekends? The sheer scale is mind boggling. Are tech support folks up to speed on the new technology? Can they handle it?"

Solution

Agrei chose BitTitan for the project for several reasons, including estimated speed of the migration and the fact that no infrastructure was needed—the process would be 100% cloud-based.

As Heskiel put it, the decision came down to, "Let's test BitTitan and see if they can perform in our scenario.' We doubted it, initially. We knew Google has a two-gigabyte throttle limit for migrating mail. So how could we do that over four weekends—200 terabytes of data?"

After the test, they knew BitTitan was the right choice for the project. Heskiel identified several important features: the ease of navigation, ability to easy set up multiple projects for different phases of the migration, the handling of tags, and the ability to "test" the migration to ensure it would succeed—prior to doing the actual migration.

Results

The team started with the first 12 months of data and later backfilled older email archives. The migration went smoothly for the 40,000 email accounts and documents to Office 365. Heskiel credits BitTitan for a smooth migration, in concert with a well-executed communications and training strategy for end users.

"Working with BitTitan has been an incredible experience, and their back office and support were invaluable. It was efficient to go in and migrate that many users without setting up entire infrastructure on-prem. BitTitan came through to the point that the client company wants BitTitan to be the default for all other migrations left to do."

"BitTitan has become the first company we think of when we are doing a migration," Heskiel said. "It has the ability to migrate just about anything to Office 365. Whether we are looking at a project for 12 people or more than 150,000 people, BitTitan is supportive and makes it happen. It's become our default choice for other migrations."

> "We literally migrated 40,000 mailboxes over four weekends to Office 365—and then we migrated Google Docs to OneDrive for Business. Executives were thrilled. Overall we migrated about 40,000 OneDrive accounts which included nearly 300 terabytes of data, and we're now in the process of migrating 70,000 Vault accounts."
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> **Israel Heskiel** Founder and CEO, Agrei Consulting

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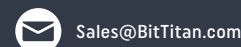Sales@BitTitan.com | /BitTitanTV
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AGREI-CS-EN-2018-03